Docusign Envelope ID: A8163BA0-A382-89B8-8171-86B49E66BDC0

tri pointe HOMES




# Interest Rate as Low as 5.49% (6.263% APR) on Select Homes.*

Discover Tri Pointe Homes® where inspired design, inviting spaces and everyday comfort create more opportunities to enjoy the life you've been planning. During The Value of Now Sales Event, take advantage of a 30-Year Fixed Conventional rate as low as 5.49% (6.263% APR) on select homesites.*

Beautiful spaces. Meaningful moments. Designed for life today.

30-Year Fixed Conventional Financing

| NEW HOME PURCHASE | $900,000 | SAMPLE HOME PRICE |
|---|---|---|
| Market Rate | 7.750%<br>(7.814% APR)*<br>Market Interest Rate | $5,158.17*<br>Monthly P&L |
| Year 1<br>Event Financing | 5.490%<br>(6.263% APR)*<br>Potential Below Market Interest Rate | $4,083.56*<br>Monthly P&L |

*Receive a special low mortgage interest rate (i.e., a rate buydown) from builder when you purchase an eligible Tri Pointe Homes® Houston home for list price at one of our participating new home communities and finance the purchase of your new home through our affiliated mortgage company, Tri Pointe Connect®. Please contact our New Home Specialists or visit one of our New Home Galleries to learn which homes are eligible for the rate buydown incentive, while supplies last. To receive the rate buydown incentive, you must enter into a purchase agreement for an eligible home in select communities between 10/9/26 and 11/15/26, and close by 12/31/26. Incentive not available on existing contracts. Certain loan programs may not qualify for the full rate incentive. The value of rate incentive may vary, may not be applied to the purchase price of the home, and is subject to a cap. Rate incentive does not include the payment of prepaid taxes, property or mortgage insurance, or mortgage installments. Any unused portion will be forfeited. Rate incentive will be applied at closing. May not be exchanged, redeemed in cash, or combined with other offers. Additional conditions or restrictions apply. Federal and state taxes, if any, are the responsibility of the recipient. Void where prohibited. This is not an offer to lend. Comparative "Market Rate" versus "Promotional Event" financing for Loan Scenario assumes an owner-occupied purchase with a $900,000 purchase price, loan amount of $720,000, $180,000 down payment and a 740 credit score. Market Rate Scenario rate effective 10/6/2026 and assumes a 7.750% interest rate (7.814% APR) based on a 60-day rate lock for conventional 30-year fixed financing, with a monthly P&I payment of $5,158.17 and $0 in points and fees. Promotional Event Financing Scenario effective 10/6/2026 and assumes a rate of 5.490% (6.263% APR) based on a 90-day rate lock for conventional 30-year fixed rate financing, with a monthly P&I payment of $4,083.56and $54,000 in points and fees (paid by builder as closing costs using your affiliate incentive). All P&I payments exclude taxes, insurance, HOA and other fees, so the actual monthly payment obligations will be greater. You are responsible for paying, and will not receive any refund for, closing costs incurred if the loan does not close and/or is not funded through Tri Pointe Connect for any reason. Locking your interest rate does not guarantee that your new home will complete by the expiration of the interest rate lock period. Rates, terms, and availability of programs are subject to change without notice. Additional terms may apply. Not all applicants will qualify. Available on select homesites only. May not be available at time of loan commitment or closing. Tri Pointe Connect, LLC (NMLS ID 1250459/Licensed by the TX Department of Savings and Mortgage Lending, Licensed as a Mortgage Company). The prices of our homes, included features, plans, specifications, promotions/incentives, neighborhood build-out and available locations are subject to change without notice. No information or material herein is to be construed to be an offer or solicitation for sale. Not all features and options are available in all homes. Unless otherwise expressly stated, homes do not come with hardscape, landscape, or other decorator items. Any photographs or renderings used herein reflect artists' conceptions and are for illustrative purposes only. Photographs or renderings of people do not depict or indicate any preference regarding race, religion, gender, sexual orientation, disability, familial status, or national origin. Our name and the logos contained herein are registered trademarks of Tri Pointe Homes, Inc. and/or its subsidiaries. © 2026 Tri Pointe Homes Texas, Inc. All rights reserved.